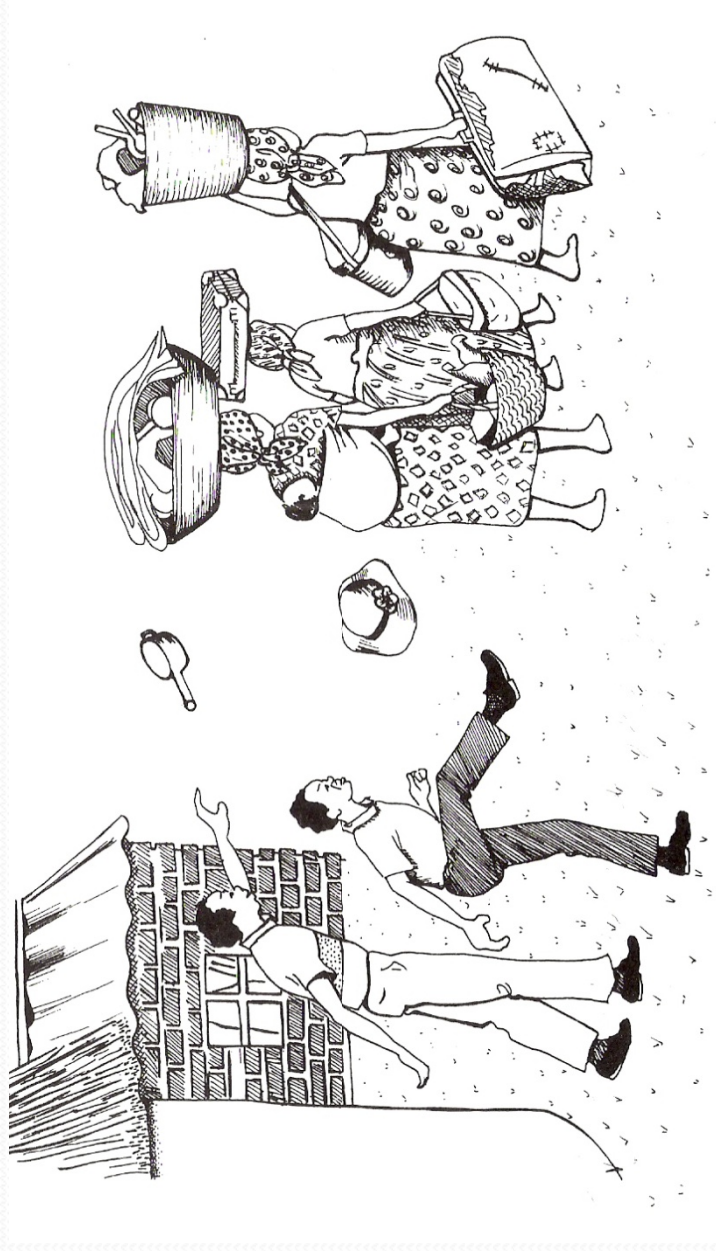


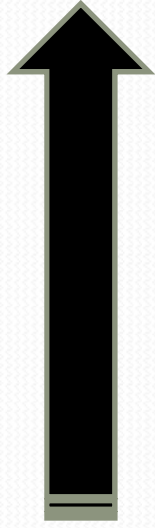
The Mechanics of Behaviour Change



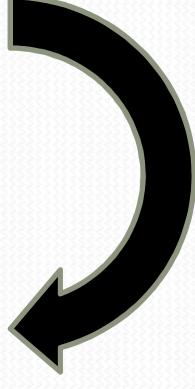
*Psycho-social considerations for culturally
appropriate hygiene promotion strategies*

Dr Juliet Waterkeyn, The CHC Seminar, UNC Water and Health Conference 2012:

Two Mindsets / Word Views



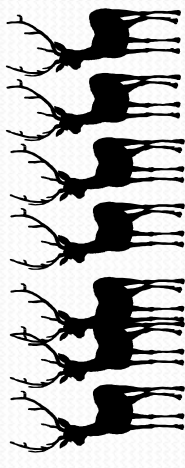
LINEAR WORLD VIEW:
progressive, ever onwards



CYCLICAL WORLD VIEW:
Round and round with the seasons



SURVIVAL STRATEGIES



CARNIVORE

HERBIVORE

INDIVIDUALISTIC

GROUP

SELF SUFFICIENT

INTER DEPENDENT

NUCLEAR FAMILY

EXTENDED FAMILY

HUNT ALONE



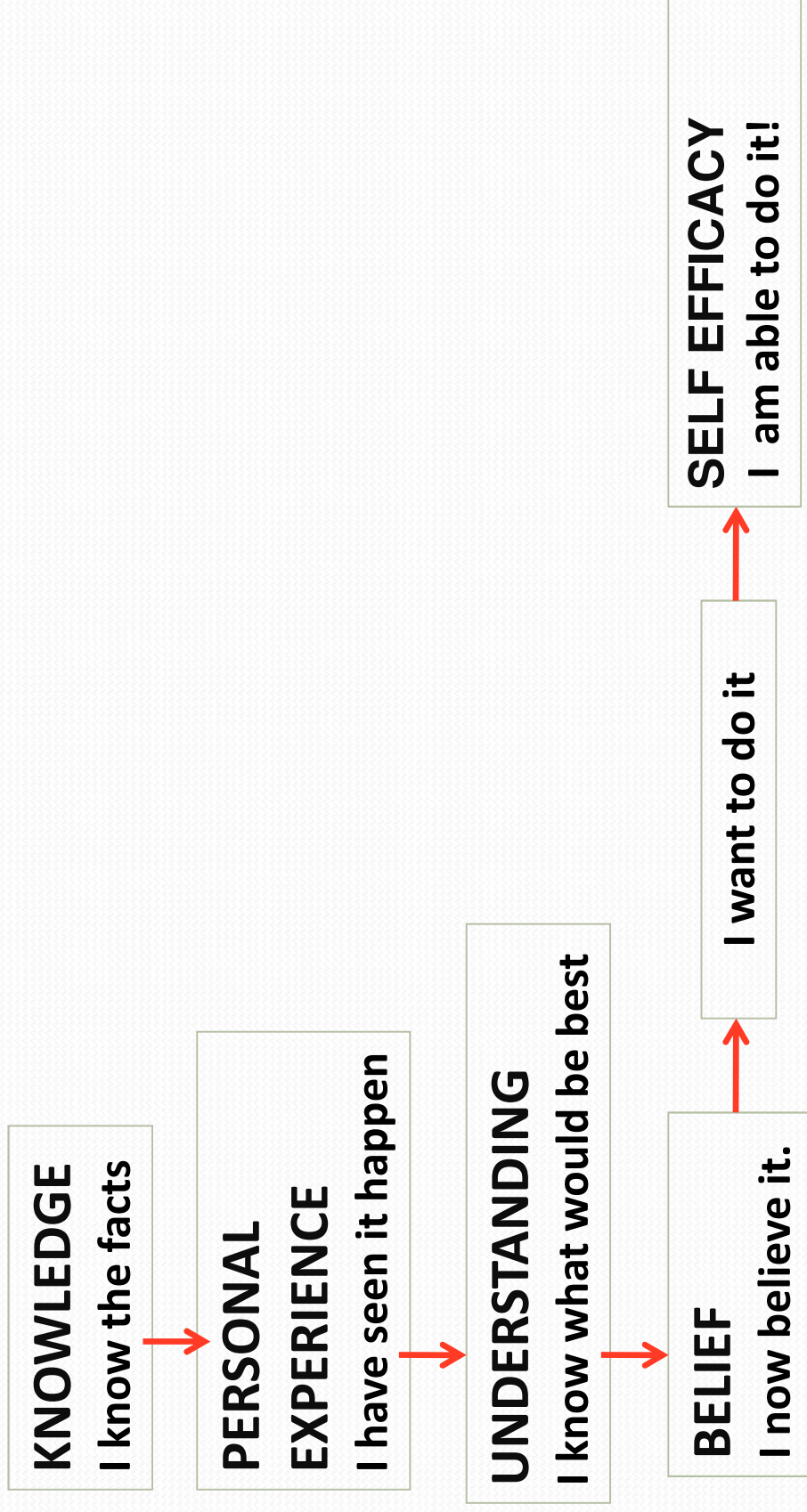
SAFETY IN NUMBERS



Why large number of people important in a Health Promotion programme?

1. A critical mass of people can tip the balance of opinion
2. Public health needs everyone to be involved
3. No impact on disease reduction if there is not a high % of CHC members in a clinic catchment area.

LINEAR WORLD VIEW: progressive, ever onwards



Individual Change Models

Social Planning

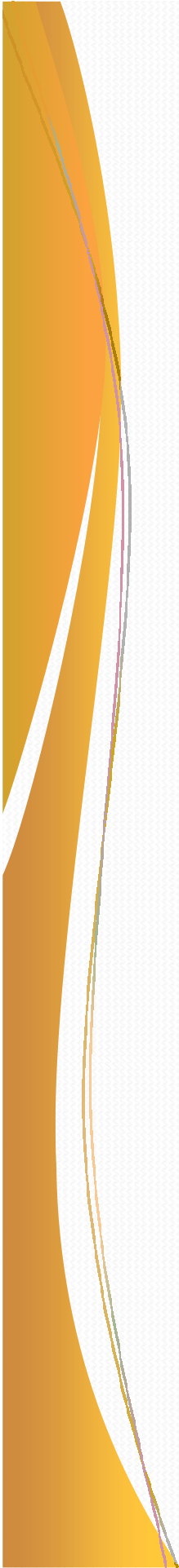
- Top down
- Prescriptive
- Enforced

Social Marketing

- Voluntary
- Commercial
- Open ended

Health Belief Model

- Voluntary
- Top down
- Educative



Group Change Models

**PHAST: Participatory Hygiene and
Sanitation Transformation**

CHC: Community Health Club Approach

CLTS: Community Led Total Sanitation

Reasons for reticence from Community

People change through peer pressure / Group Consensus



I fear the jealousy of others if I change.
Pull her down (PhD) Syndrome

I am not sure if the decision is correct

I don't like being different from others

I prefer to wait and see if changes bring reward

Cultural Norms in Africa which prevent 'progress'

- **Levelling Mechanism (Haviland, 1993)**
A societal obligation compelling a family to distribute goods so that no one accumulates more wealth than anyone else '**African socialism**'
- **Limited Good Syndrome (Foster, 1965, 1972):**
Individuals compete for personal gain when material subsidies are distributed and this undermines group cohesion.

PhD Syndrome: Pull her/him Down Syndrome

- **Lack of Self-Efficacy (Bandura, 1977):**

Those who lack self confidence are afraid to make individual decisions which may not be approved by husband / elders.

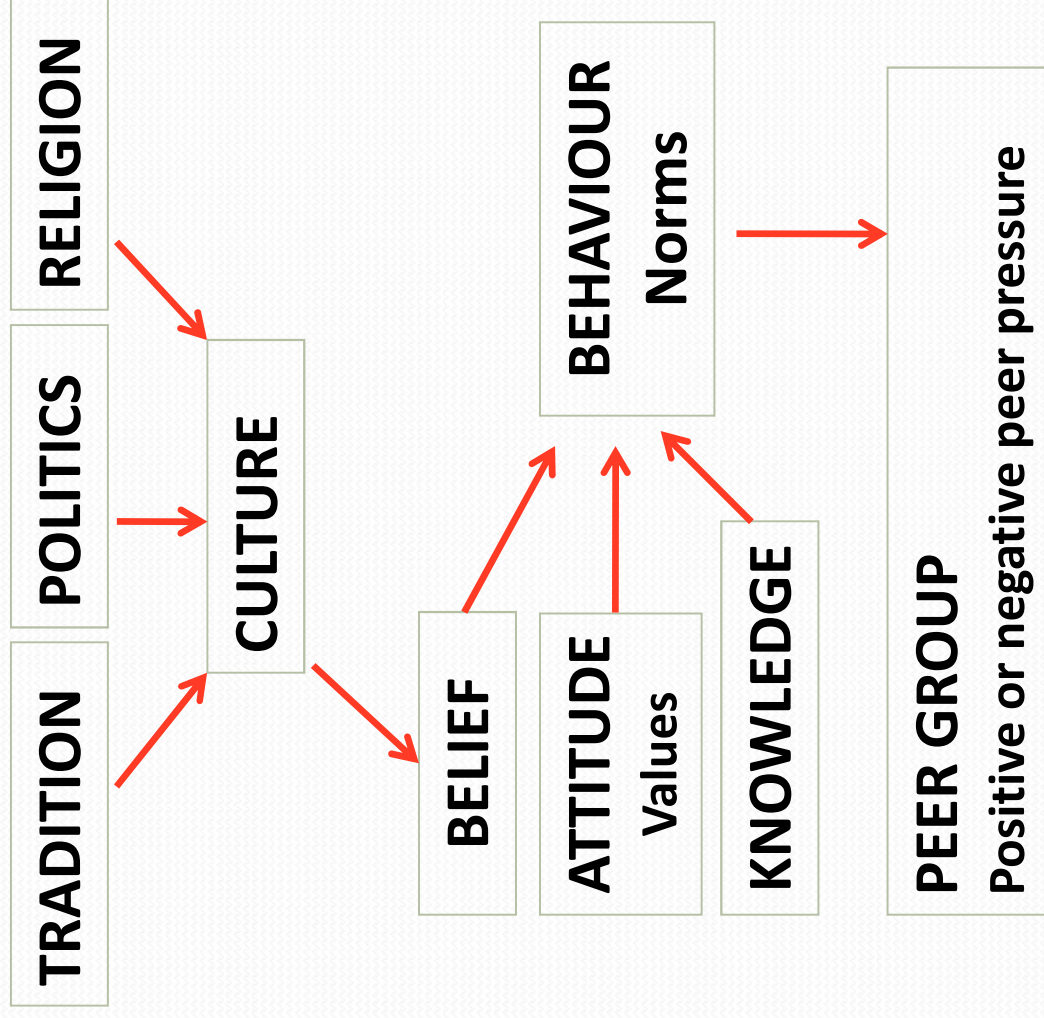
- **Big Man Syndrome (Haviland, 1993):**

If existing structures are used for the new intervention there is every likelihood that traditional leaders may hijack benefits for their own families whilst distancing planners from the poorest of the poor, who have little voice to object.

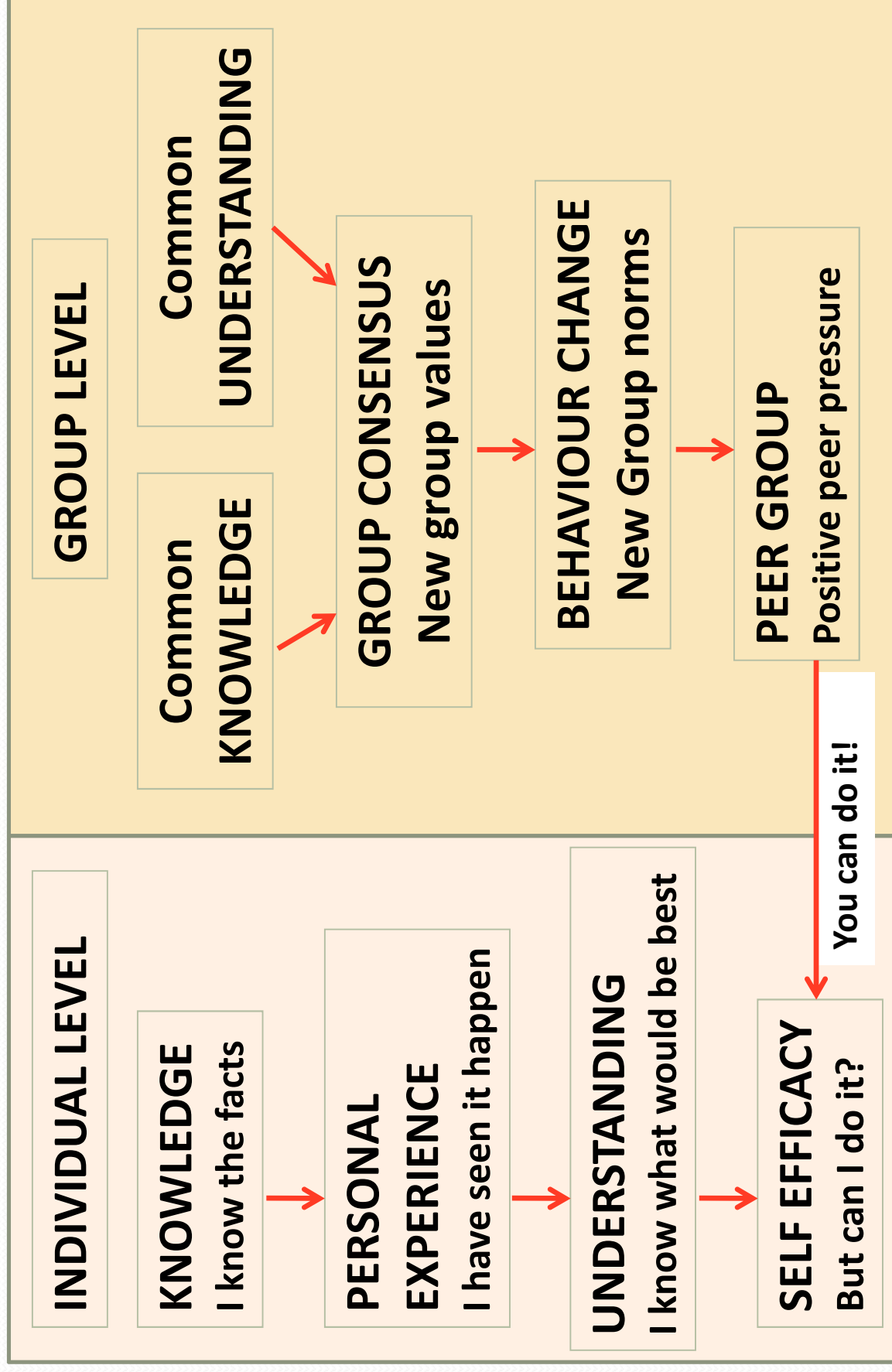
- **Wait and See Syndrome:**

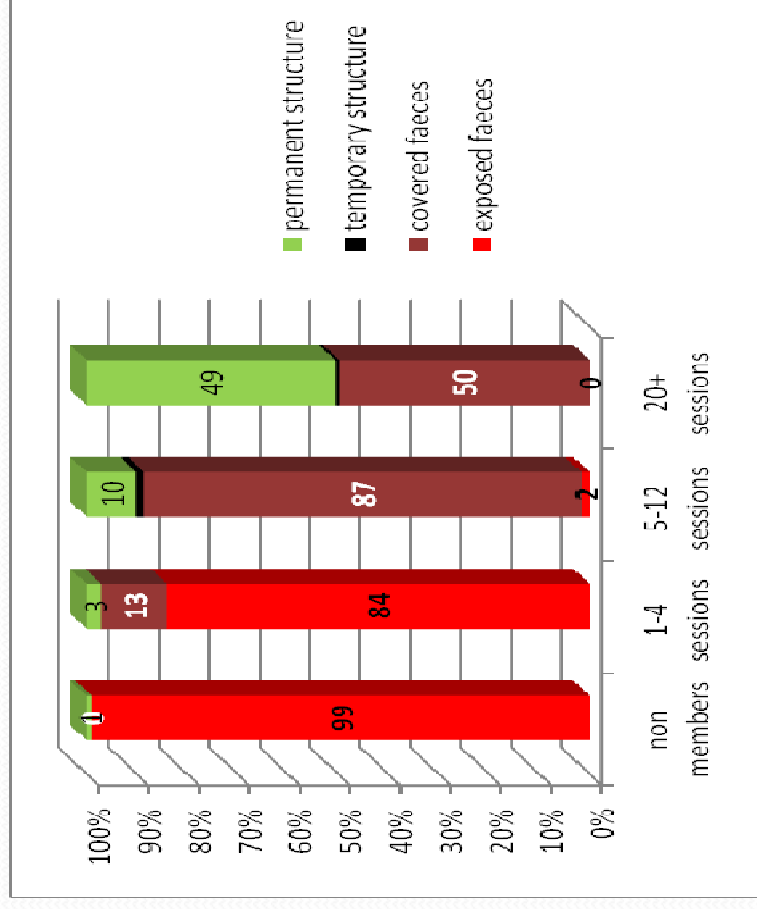
If the intervention is risky there is little margin for error and therefore conservatism is the safest option.

Group Mindset



Community Health Club Model:





change is most significant between 5-12 sessions (up to 3 months of weekly meetings)

Common Unity

The CHC works on the assumption that:

Not all communities have common unity:

Many communities are dysfunctional

Therefore communities need building in order to have common unity of knowledge, understanding and objectives.

This enables informed decision making and an ability to act effectively as a group

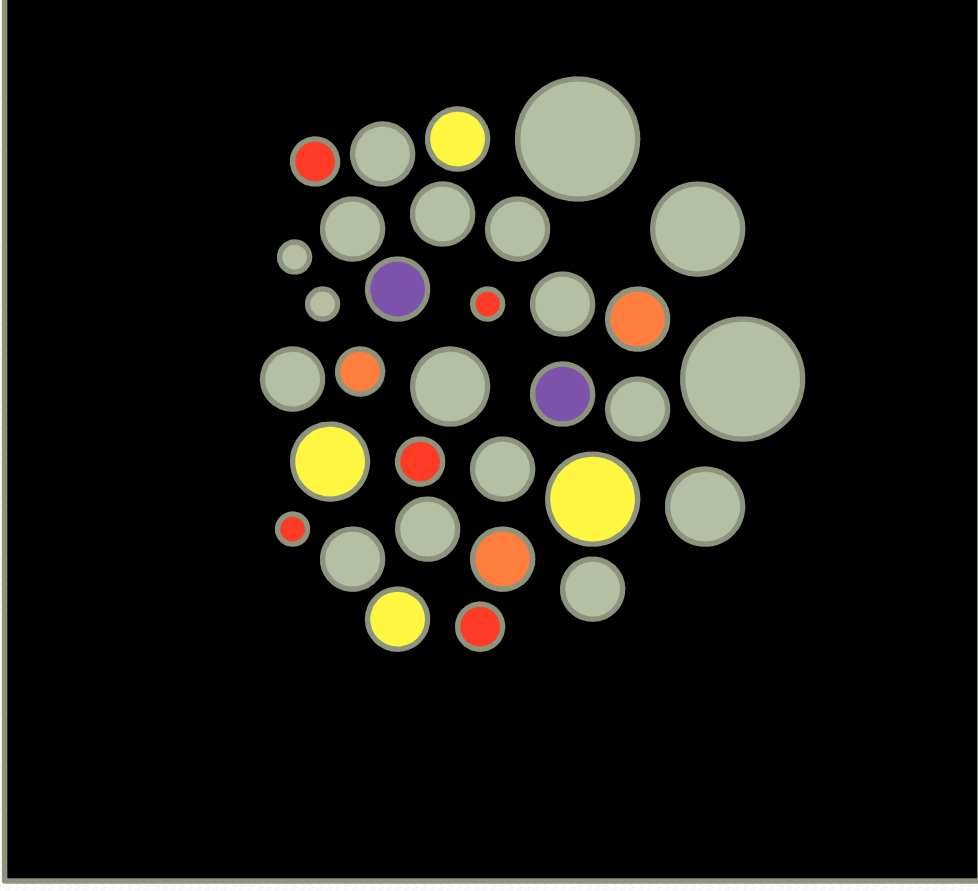
Community and Togetherness

Traditional societies are characterized by;

- Love of rapport and togetherness (singing, dancing)
- The group is more important than the individual
- Therefore anything that enhances this togetherness will resonate culturally and succeed

The “Community”

Gatherings



A loose crowd of people

Don't know who is in
the crowd

Each time they are
different people

Cant make progress
in planning

People are all at different
levels of understanding /
knowledge

AHEAD Model : Community Health Club



Executive Committee



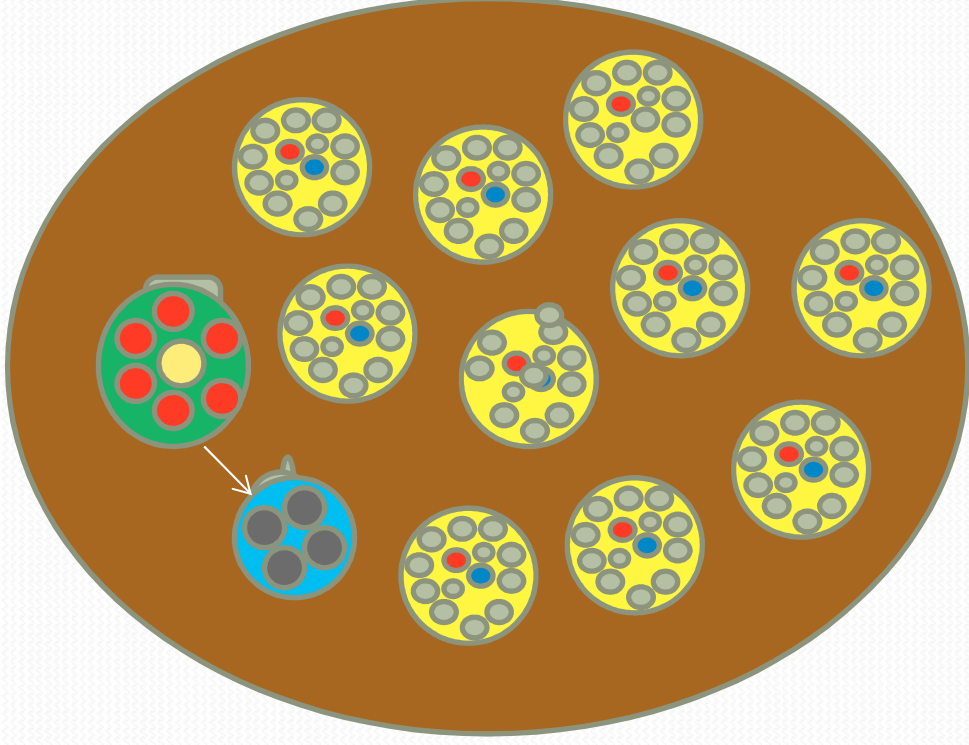
Wash Cluster Heads in the Executive committee



Water and Sanitation is a Sub – Committee of the CHC executive committee



Cluster of smaller groups within CHC of 10+ households

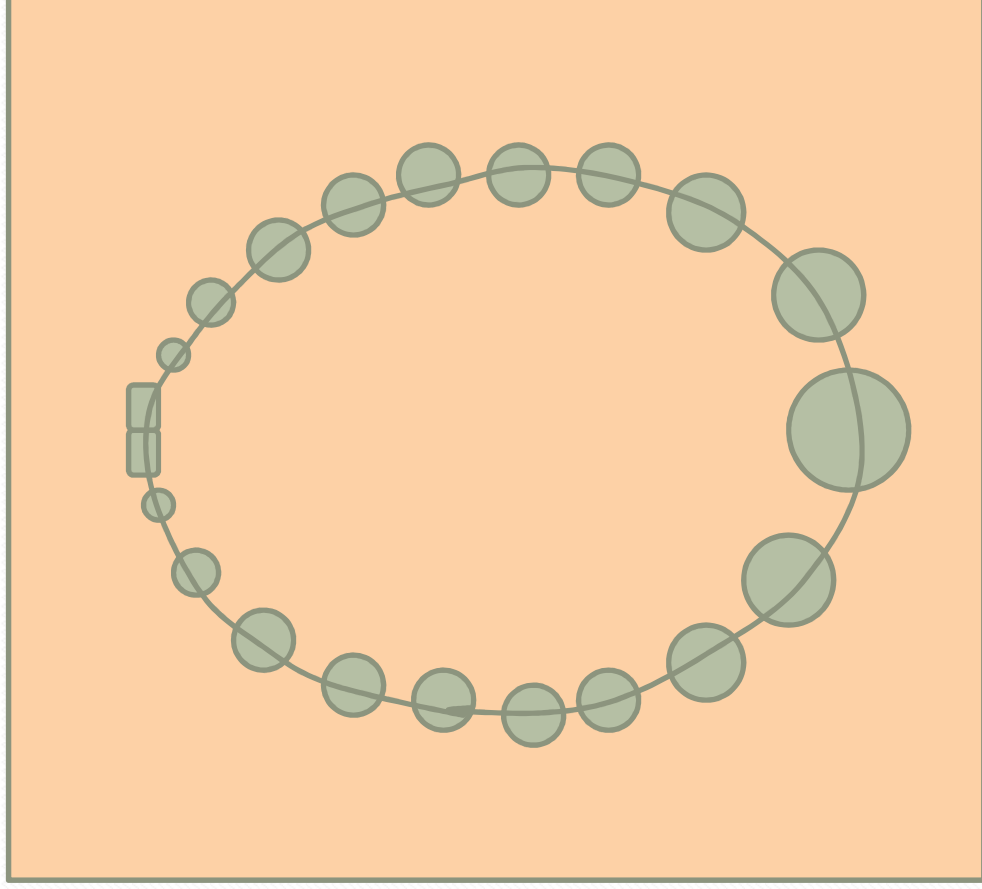


An organised community

held together by common thread

MEMBERS:

- Share ideas, knowledge
- Share a vision : future goal
- Share problems and solutions
- Speak the same language
- Same group,
- Same time,
- Same place.



“Common Unity” in a Community

Not many communities have ‘common unity’:

The CHC Model works on the assumption that:

Many communities are dysfunctional

Therefore communities need building in order to have common unity of knowledge, understanding and objectives.

This enables informed decision making and an ability to act effectively as a group, taking responsibility for the health of the family /village.